

The Benefit of Real-Time Data and Automation for IT Resellers



Throughout 2023 and going into 2024, IT resellers are facing many challenges, including economic uncertainty, escalating expenses, and global issues that impact day-to-day business. Amongst these challenges, they also must be on top of new technologies that can help enhance customer experience and streamline their operations.

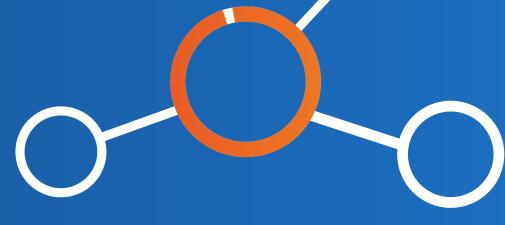
The Business Landscape of 2023



of businesses think global instability will affect their supply chains over the next 3 years.



corporate leaders are accelerating the transition towards increased process automation.



of UK executives agree that investments in emerging technologies will help their businesses remain resilient. plan to invest in digital technology to bolster their supply chain processes and analysis capabilities.

Use of real-time data expected to grow



in 2023.

6 in 10



Interact

Boost Efficiency and Cut Costs with elnteract SuiteApp

Nolan's SuiteApp eInteract seamlessly integrates various parts of the IT VAR supply chain, empowering IT Resellers to streamline the entire sales order lifecycle.

ORACLE NETSUITE CCS Media			Granth					Q			ş- 0-	
③ ★ 🛱 Activities Paymenta Itur	sactions a	Lists Report	a Analytic	a Documen	ta Setup	Customization	Commerce	Admin	intraction & Contro	ols Fixed Assets	Electronic	
Inventory Item 🍳		frie and desired	in Season - Stee	pa Cincera								
CN31	Instru233643.app.netude.com/spp_vinchoring.tor/print.rifurign_0108.comprint.f8709v2336638/pandatomite_7628/py_14badacataries+1											
fat Back Print Label Check P&A.	eInteract Price and Availability Enquiry											
viewary believeration	Select											
ATCHING 4D								-	nerv +			
M2 TENE NAVAL HAUNABER		NGT - Tergind Carly Carls Plymer Black for Institutions 🕸							1			
0.81									NOT 118 230			
NUM NUMBER	and the case	y case nyion eo	cs ip norrow	55				12.8	North Contraction			
orum, Air Nadall Johnson Gergius Carry Case Nylon Black for Nonebook								2nad	ort Data Sheet			
Insuffication	einteract.	by Nolan Busine	es Solutions PL	c								
Landard Control of Con	Price and	Availability -										
Parant Company	MAGT	VENDOR	RINT COOK	mar	CANNOT .	+PREVIOUS	ANUARA	- 24	1727	400710144	1917	
 wcrope cverbeler 		NOR.			9903	2004	411	ORDER GTV				
NONG LADATE ADM CATEGORY	0	TO SHAREK		Yes	20.41	14.16	540		22/06/2029			
	0	WeitCoast		10	12.69	15.75	100					
Purchasing Presentary Detailing Spectary Detail												
New/Cest Detail	Select											
L. THACK LANDED COM COSTINUE METHOD Average				PURCHALE PRICE 13.90 per Ex					those seaching			
				UST PURCHASE PRICE 14/18 per ta						Mar and and a		
1054, value 834.48				ne Overse descentre						SPECIAL ORDER (TE)		
Quantity On mand, Reorder Point, Quantity On Order, and	Quantity Com	mitted are in Da		put Carry Case I		Academic Academic				MONTON BILL TO PER	4.01	
Artificat cold? 11.22 per ta			*	COPY INDIA SALI	IL ORDER							
abdurat												
UNDER C				PURCHARE LEDOX KINILARIA				ADALABLE PRO		ADALABLE FROM		
\$3121306				138						09/03/2087		



time reduction from quotation to delivery.

165 days

saved a year for business making up to 5m.



£488 monthly saving for businesses making 20m-50m a year.



£178,826

annual savings for businesses making 50m+ a year.

Optional eInteract add-on modules:



Fully automate up to **60%** of hardware transactions.



Filter sales orders at line level for **real-time price and availability.**



Gain **real-time analysis and data** on sales and order profitability and achieved margins.



Retain a percentage of the gross margin of a sale to cover the cost of management.

For businesses leveraging NetSuite as their ERP solution, the elnteract SuiteApp by Nolan Business Solutions is a game-changing addition.



Contact us today to find out how it can help your business.



Sources:

https://rockset.com/blog/real-time-data-predictions-2023/#:~:text=%E2%80%9CDespite%20an%20uncertain%20global%20economy,in%20margins%20and%20operational%20costs.%E2%80%9D

https://www.eweek.com/big-data-and-analytics/real-time-data-management-trends/

https://www.accenture.com/gb-en/insights/technology/technology-trends-2023

https://www.weforum.org/press/2020/10/recession-and-automation-changes-our-future-of-work-but-there-are-jobs-coming-report-says-52c5162fce/

https://www2.deloitte.com/us/en/pages/consulting/articles/state-of-ai-2022.html

https://kpmg.com/xx/en/home/insights/2022/12/the-supply-chain-trends-shaking-up-2023.html

Nolan Client Case Study

https://www.nolanbusinesssolutions.co.uk/roi-calculator